



Partner with

The New Standard For Cross-Border Transactions



For businesses looking to cross borders

Handling International Payments Can Be Challenging



Slow and inefficient processes

It's common for international payments to rely on outdated and highly manual processes, causing inefficiencies, limited visibility and payment delays.



High and prohibitive fees

International payments can be costly. Unexpected transfer fees, high foreign exchange rates and other hidden costs can quickly eat away at your profit margin.



Unpredictable exchange rates

Fluctuating currency exchange rates can be a major headache for businesses, introducing cash-flow challenges and complicating future planning.





**Give Your Clients Access To A Unique
Combination Of Groundbreaking Technology And FX Expertise.**

94%

of our institutional business partners felt they were missing critical business opportunities because of a lack of FX services in their offering.

**Bring Your Clients Closer to a Borderless world.
Unlock Endless Growth Opportunities For Your
Business.**





Partner with

The New Standard For Cross-Border Transactions



Currency transactions, minus the complications

Your clients can collect, convert and send funds efficiently across 140+ countries while protecting their business from currency market volatility.



Fair and transparent pricing, always

Your clients can access highly competitive exchange rates in real time. No surprise fees, ever.



With seasoned experts by your side

Get the answers you need from our team of FX experts. We go the extra mile for you and your clients.

A partner you can trust

Secure And Reliable Above All



Born compliant

Fully licensed and regulated as a payment service provider (PSP) in Europe and in the UK, Transfer Vault is a member of SWIFT and SEPA certified.



Ironclad security

We implement enterprise-grade data encryption and security controls to protect your funds and data.



Safeguarded funds

Funds collected by Transfer Vault are held in separate accounts, at leading EU banks, as legally required.





Support Your Clients In Their International Transactions

Whether a consultant, accountant or real estate advisor, spare your clients the useless complexities of cross border transactions with traditional banks, and ensure them a flawless service from start to finish.

Affiliate programme

Take your first steps in the world of cross-border payments and reap the rewards.

Up to + 20% commission over two years.

1

Refer and earn

Refer your clients and business partners to transfer vault to benefit from our attractive commission scheme.

2

Outstanding service for your clients

A dedicated FX expert will look after your customer for their transaction.

3

Speed up your customer's transactions

Ensure your customer's international payments are executed securely and reliably.





Credit Insurance Brokers Can Secure New Clients And Find New Revenue Streams

Context

- ▶ Raw materials imported from china, all purchases made in USD.
- ▶ No visibility on exchange rates applied, overbilling by banks.
- ▶ Lack of responsiveness from banks, which causes delays in payments, places strain on supplier relationships and delays deliveries.
- ▶ Pressure on margins from sharp EUR-USD fluctuations.

Transfer Vault services

- ▶ Access to an FX expert both for the broker and their clients.
- ▶ Complex hedging contracts available to meet all client's needs.
- ▶ End-client account management handled exclusively by Transfer Vault.
- ▶ Access to the Transfer Vault platform for all broker clients.
- ▶ Dedicated dashboard for brokers to monitor their commissions and their client's use of the platform.

Benefits

- ▶ Broader portfolio to attract new clients.
- ▶ Greater client satisfaction and retention.
- ▶ **Additional revenue (+10% in turnover).**





Cash Management Specialists Can Offer FX Solutions In Their Own Name

Context

- ▶ Complex regulatory environment.
- ▶ Lack of resources to develop and maintain a dedicated FX management platform.
- ▶ Dramatic impact of KYC procedures on the company's business and reputation, when improperly performed.

Transfer Vault services

- ▶ White-label platform regularly maintained and updated with the latest features.
- ▶ Strong infrastructure and expert technical team.
- ▶ Proprietary core-banking system eliminating dependence on third-party providers.
- ▶ Broad range of complex hedging contracts to meet all client needs.

Benefits

- ▶ Limited upfront investment required. to offer FX management solutions.
- ▶ Quick set-up, with a platform up and running in as little as two weeks.
- ▶ Benefit of Transfer Vault innovations under their own brand.





Credit Brokers Can Increase Their Competitive Edge

Context

- ▶ Highly competitive market where proposing a unique offering is crucial.
- ▶ Pressure to develop their client portfolio and increase their turnover.
- ▶ Increasing need to adapt to ever-changing customer expectations, for their business to remain relevant.

Transfer Vault services

- ▶ Access to an FX expert for any technical enquiries.
- ▶ Dedicated dashboard for brokers to monitor their commissions and their client's use of the platform.
- ▶ Access to the transfer vault platform for all broker clients.
- ▶ broad range of complex hedging contracts to meet all client needs.

Benefits

- ▶ Gain a competitive advantage with a new range of innovative FX solutions.
- ▶ Attract new client profiles with a broader product portfolio.
- ▶ Generate additional revenue.





Accountants Can Boost Client Satisfaction With Additional Services

Context

- ▶ Ever-changing client expectations increase the need to reinvent services and speed up their digitalization.
- ▶ Desire to offer additional services to clients, including FX consulting provision.
- ▶ Lack of FX knowledge preventing them from offering additional FX services to their existing clients.

Transfer Vault services

- ▶ Access to a dedicated FX expert for the partner and their clients.
- ▶ End-client account management handled exclusively by Transfer Vault (from platform demo to transaction support).
- ▶ Dedicated dashboard for accountants to monitor their commissions and their client's use of the platform.
- ▶ Access to the Transfer Vault platform for partner's clients.

Benefits

- ▶ Increased client satisfaction, boosting retention.
- ▶ Attract new client profiles with a broader product portfolio.
- ▶ Mitigate execution risk.
- ▶ **Additional revenue (+5% in turnover).**





A Quick And Cost-Effective Way To Meet Your Clients' FX Needs

Enable clients to trade and hedge currencies with best-in class financial services and a streamlined customer experience.

Introduction brokers

Expand your offering with FX and payment services.

Up to + **30%** commission over two years.

1

Broaden your offering

Offer more to your clients with our global financial services and technology.

2

Peace of mind

We support you in all processes, from KYC and on boarding to a seamless integration into your own styles.

3

Enhanced client experience

Offer your client's international cash management and FX hedging solutions through our user-centric platform.





Thank you!